

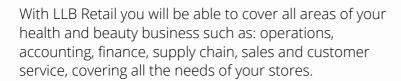
LLB Retail Health & Beauty



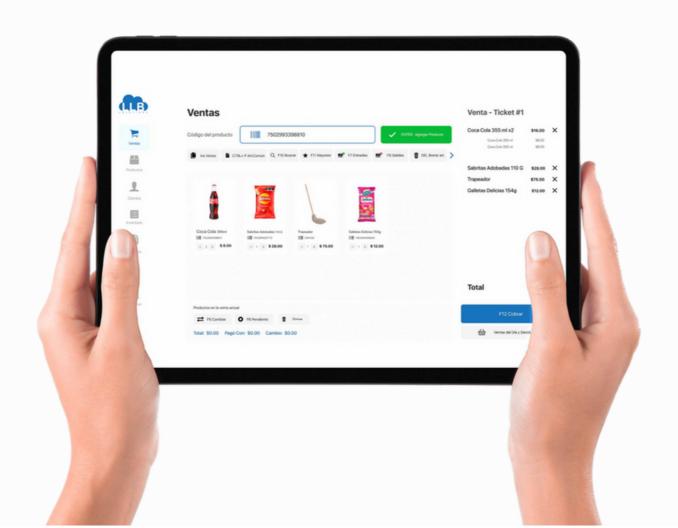
LLB Retail Health and Beauty

LLB Retail Salud y Belleza is a specialist for physical and online stores of perfumeries, hairdressers, health centers, opticians, dietetics, herbalists, food centers for athletes, health and beauty items and skin care, stores with make-up services and wellness services.

LLB Retail is a cloud solution that works on the Microsoft Dynamics 365 Business Central (ERP+POS) platform designed for all industries in the retail sector that will help you optimize the performance of your processes, obtain greater profitability and have Greater control of your operations, allowing complete management of your stores and warehouses from a centralized solution.







LLB Retail - Back Office

It allows a complete management of the stores and warehouses in a centralized way.

LLB Retail Back Office is controlled:

- Customers.
- Prices.
- Articles.
- Inventory.
- Suppliers.
- promotions.
- Loyalty.
- Credit.
- Stores.
- Shifts.
- Employees.

Complete management of all areas:

- Operations.
- Accounting.
- Finance.
- Supply chain.
- Sales.
- Customer Support.
- Billing and automated accounting record.

LLB Retail - POS

Online-offline solution to guarantee continuity in operations.

From LLB Retail POS the following is controlled:

- Payment Methods.
- Types of clients.
- Creation of new clients.
- All sales management.
- Returns.
- Inventory.
- Inventory transfer between warehouses.
- Box closures.
- credit payments.
- Control of employees.
- Automatic generation and sending of documents and electronic invoices to clients.

Main Capabilities

E-commerce:

Whether your client wants to buy in the physical store or online, I can do it with complete success since LLB Retail integrates with Shopify; your customers can buy online and pick up in store or you can manage shipping to their homes, return tracking for items purchased online, service reservations for cosmetic treatments with an expert, a seat in a makeup course or a makeup consultation. skin in the locations of their stores, review of treatments with their duration and prices. Offer customers personalized online upsell and cross-sell suggestions. With a constant flow of information from LLB Retail POS to LLB Retail Back Office (ERP).

Loyalty:

LLB Retail allows you to create omnichannel loyalty programs depending on the stores and their needs, such as: multiple purchase offers, discounts, special discounts for loyal customers. These programs can be applied to all your health and beauty stores, such as some of your stores automatically and centrally on certain days. LLB Retail allows you to know the buying habits of your customers, this will allow you to have a personalized service focused on your customers. Manage customer profiles and keep track of details like their birthdays to send them a discount on their favorite products. It offers real information on the availability of items and where, to fulfill what is promised to your customers.

Inventory control:

LLB Retail allows you to control the entries, exits and transfer of items between your health and beauty stores, optimizes the replenishment of extremely precise stocks per item, establishing which items should be automatically replenished and which should be manually reordered. Keep a real-time view of what stock is available, sold and in transit, across your chain. Allow customers to see online which items are available at which store location. Forecast demand based on historical sales and internal and external factors.

express billing:

Generate invoices, and purchase receipts with tickets integrated with the tax laws required in the electronic invoicing of each country.

complete solution:

LLB Retail is a multi-language, multi-device, multi-store, multi-currency solution.



Equip your health and beauty store with LLB Retail



Information available

Real-time access to the statistics of your health and beauty stores and based on this you can make better administrative decisions.

personnel administration

With LLB Retail you monitor the performance of each seller, shifts, commissions, the graphical representation facilitates monitoring and quick decision making.

Different types of client

With LLB Retail it will be possible to handle different types of customers and means of payment, allowing to close the sale with different methods payment in the same transaction.

Autonomous solution

With LLB Retail you have autonomous offline-online operation to guarantee continuity in operations.

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centralized solution

The POS and Back Office communicate in real time, so critical transactions are seamless and easy.

Run LLB Retail on mobile devices

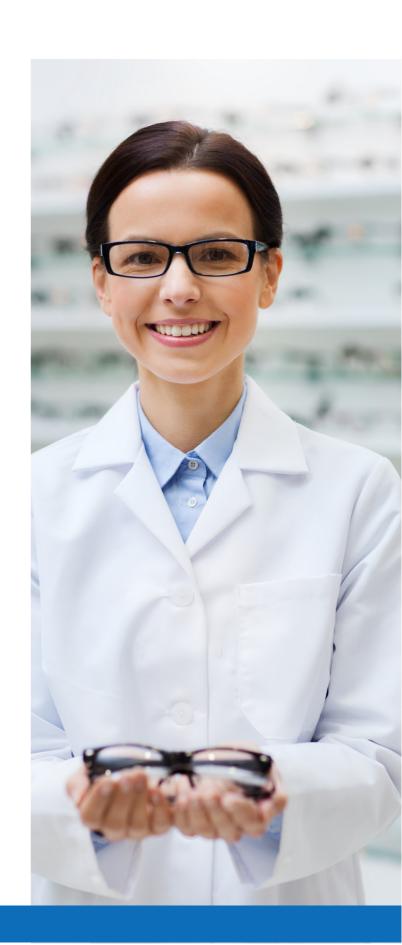
You will be able to access the platform from any device and from anywhere at any time to manage tasks such as: purchase orders, inventory transfer, product information search and more.

expiration alerts

You can see all the batches of that product, the expiration dates and automatic alert of those that expire soon.

Special services

Reservations for your clients from the POS or virtual store: agendas for appointments or shifts in hairdressers, spa, makeup, skin consultation and more...



Benefits



Immediate and real-time access to all your operations.



Know the availability of products in real time and the need for replacements.



Automatically generate and send documents and invoices electronics to your customers, saving management costs, optimizing processes and resources, and helping to preserve the environment.



Integration of all your channels for a centralized and efficient management.



Cost savings with an automated and customizable system.



Improves finance processes by easily posting cash closings for all establishments, control of collections and pending payments, bank reconciliations, etc.



Deepen loyalty with a single and comprehensive view of the customer, by being able to send offers and information about new products and services, and detect customer preferences or buying habits.



Receive and analyze information about your business in real time from any place and device, with a single click you can compile tables and graphs for strategic decision making.



